

## ARTICULATION AGREEMENT BETWEEN STRAYER UNIVERSITY AND TIDEWATER COMMUNITY COLLEGE

This Articulation Agreement ("Agreement") is entered into on May 1, 2024 ("Effective Date") by and between Strayer University, located at 1133 15<sup>th</sup> St. NW, #200; Washington, D.C. 20005 ("SU") and Tidewater Community College, located at 121 College Place, Norfolk, VA 23510 ("Partner").

### PURPOSE

This articulation agreement is designed to coordinate transfer policies, enhance advising, and promote the acceptance of transfer credit from Partner to SU.

### DESCRIPTION OF THE RELATIONSHIP

#### A. Admissions and Transfer of Credit

1. SU agrees that if a Partner's student satisfactorily completes any Eligible Transfer Credits, as defined below, and presents the appropriate transcript documentation of such to the Registrar of SU, the following general principles apply:
  - a. SU will review the Partner student's request to have the Eligible Transfer Credits recognized for credit in an SU degree program. Partner students, and SU's review of the student's transfer credit request, will be subject to all SU policies and procedures, including SU's residency requirements and transfer credit policies, as outlined in the SU catalog and student handbook in effect at the time of admission and enrollment, and as may be modified from time to time by SU in its sole discretion.
  - b. SU will determine, in its sole discretion, what credits qualify to be recognized by SU for credit in its degree programs ("Eligible Transfer Credits") under this Agreement. Eligible Transfer Credits are subject to SU policies, including SU's transfer credit related policies such as the ten-year limitation on courses in accounting and computer-related areas.
2. SU will not knowingly target for recruitment active Partner students who are completing their associate degree at Partner to leave Partner and complete their associate degree at SU. The foregoing sentence, however, does not, (a) prohibit SU from admitting any Partner student who submits an application for admission to SU; (b) prohibit SU from engaging in recruitment of Partner students who are not actively completing an associate degree at Partner; or (c) prohibit SU from engaging in recruitment of Partner students who have engaged in recruitment with SU prior to execution of this Agreement.

#### B. General Terms

1. From time to time, SU may, in its sole discretion, extend scholarships or tuition discounts ("Discounts") intended to be used exclusively by Partner students. Such Discounts shall be set forth in a discount schedule ("Discount Schedule") that shall be attached hereto, and shall contain applicable terms of the Discounts, including but not limited to the duration that the Discounts are on offer. Execution of this Agreement does not obligate SU to issue any Discounts, nor does it create any obligation on SU with respect to the nature or terms of any Discounts it may elect to offer.
2. SU and Partner agree to assist each other in promoting this Agreement appropriately in their respective promotional materials, events, web sites, and regulatory reports and through the sharing of mailing/email lists, consistent with the Family Educational Rights and Privacy Act and all other applicable laws and regulations. The content and text of all promotional information and materials must be pre-approved, in writing, by each party prior to release. Neither party will issue a press release or use the other party's

logo(s), trademark(s), trade name(s) or service mark(s) without prior written consent of the other. All permissions for the use of the other party's marks expire immediately upon termination of this Agreement.

3. Upon request, SU will provide Partner reports on enrolled Partner transfer students who have given their permission to have their information shared, including, their majors and academic performance, to the extent permitted by law.
4. This Agreement constitutes the entire agreement of the parties regarding the subject matter contained herein. Any amendment or addendum to this Agreement must be in writing and signed by both parties.
5. This Agreement shall be governed by and construed in accordance with the laws of the Commonwealth of Virginia, without regard to the principles of conflicts of law thereof. This Agreement is to be construed according to the laws of the Commonwealth of Virginia and venue shall be in any state or federal court of competent jurisdiction in Fairfax County, Virginia.
6. This Agreement is intended to constitute a contract for the express purposes described herein and is not intended to be construed as or to create a partnership or joint venture between SU and Partner. Neither party shall be authorized to bind or commit the other party to any contract, agreement, or other obligation whatsoever. The relationship is not exclusive, and in no way limits either party's ability to enter into agreements with other entities.
7. This Agreement will shall be eligible for review and renewal every three years, or until terminated by either party on ninety (90) days prior written notice.
8. All notices to be given shall be delivered in writing as follows:

If to SU:

Caroline Masse  
 Vice President of Strategy  
 Strayer University  
 1133 15<sup>th</sup> St. NW, #200  
 Washington, D.C. 20005  
 caroline.masse@strayer.edu

If to Partner:

Kellie Crawford-Sorey  
 Associate Vice President for  
 Academic Affairs  
 Tidewater Community College  
 121 College Place  
 Norfolk, VA 23510  
 ksorey@tcc.edu

**SIGNATURES**

*Caroline Masse*

Caroline Massie  
Vice President of Strategy

Strayer University

4/10/2024

Date

*Michelle Woodhouse*

Michelle Woodhouse, Ed.D  
Vice President for Academic Affairs and Chief  
Academic Officer  
Tidewater Community College

Date

**APPROVED**  
 By SEI Legal at 7:46 am, Apr 05, 2024